

MedTech Navigator Programme



Innovation & Enterprise

The MedTech Navigator programme identifies clinical or organisational areas of unmet needs in healthcare and provides a platform for medical technology SMEs to respond to those needs by developing innovative new products and services.

Delivered by Health Tech Enterprise (HTE) and supported by the Regional European Development Agency, the programme is coordinated around specific themes reflecting areas of unmet need, cost to the healthcare system, patient benefit and potential for medical technology innovation. Each clinical area is explored and developed in a number of ways including:

- In-depth research
- Knowledge papers
- Workshops and events
- Industry/Clinician partnerships

Market Insights & Validation

Unmet needs drive innovation. HTE's unique position between the NHS and industry enables us to identify high-level gaps and

opportunities for transforming healthcare provision and translating those needs to industry.

We identified over 30 thematic areas where technology could be an enabler of change. The programme is delivering a series of workshops and white papers to facilitate this knowledge transfer to SMEs.

8 Workshops delivered to date

13 White Papers published

411 attendees

Accelerating Research &

Development Activities

The programme is also providing Innovation Grants, 18 to date, to SMEs to facilitate new R&D activities with knowledge providers in the healthcare sector. Companies can identify potential clinical collaborators through the MedTech Connect portal where 60 clinicians have registered to share their expertise.



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SME Support

Applied Nanodetectors is developing a next-generation point of care (POC) breath diagnostic platform that combines biomarker detection, lung function measurements and Al algorithms. Their Al test has been shown to predict asthma attacks 3 days in advance, enabling patients to take responsibility for their own health at home. The company registered on the MedTech Connect portal to search & select for new clinical collaborators.



"We have succeeded in making a number of connections via Medtech Connect and have found it a great resource for both identifying and engaging clinical partners in respiratory disease. Their insight and desire to collaborate is helping us to gather additional clinical evidence and accelerating our product development." - Victor Higgs, Managing Director, Applied Nanodetectors Ltd

About MedTech Navigator

The MedTech Navigator is delivered by Health Tech Enterprise. HTE works with the NHS, MedTech and healthcare companies nationally and internationally to help turn innovative ideas into products and services that will benefit patients, the NHS and the wider economy.

The MedTech NAVIGATOR programme is receiving up to £494,041 of funding from the European Regional Development Fund (ERDF) as part of the European Structural and Investment Funds Growth Programme 2014-2020. The Department for Communities and Local Government is the Managing Authority for ERDF.

Established by the European Union, ERDF funds help local areas stimulate their economic development by investing in projects which will support innovation, businesses, create jobs and local community regenerations.



